

# **BURK COLLINS & CO., LTD.**



*Corporate Office (Hurst, TX)*



EXCELLENCE  
IN  
SHOPPING CENTERS - SUBDIVISIONS - WAREHOUSES  
Established 1970



Shops at Moore - Moore, Oklahoma



Burk and Jean Collins, Founders

Burk Collins was born and raised in Bromide, Oklahoma. He graduated from Bromide High School in 1960, and married his High School Sweetheart, Jean, that same year. The two moved to Fort Worth, TX where Burk worked for a Foam Rubber Fabricating Company for three years. There, he worked up to foreman. Burk Collins was then employed by American Excelsior Company from 1963 - 1970 where he started as a traveling salesman. He later worked his way up to branch manager, and eventually, National Sales Manager, supervising 100 salesmen nationwide.

Burk and Jean Collins started their development business in 1970 and have developed 9,000,000 square feet of Retail, Industrial and Office space. Burk, and wife, Jean Collins, own 100% of Burk Collins & Co., Ltd. and develop Shopping Centers in Texas and Oklahoma only. Jean managed the office staff and oversaw the accounting department for more than 35 years, before recently retiring. Burk Collins is still the acting CEO.

It's not everyone who can come to work each day and enjoy both the job and the people. With that in mind, we would like to acknowledge the friends, family, clients, tenants and colleagues who have helped us build our company and continue to be the benchmark for our success.

Our goal for the future is simple and direct. We will continue The Burk Collins & Company tradition of pursuing conservative, yet innovative development projects that perform well and give something back to the communities.

The team we have put together is the perfect blend of experience, integrity and reliability. We will continue to grow and expand while never forgetting where we started. Just when we think we have done it all, there are more new and exciting things on the horizon. We appreciate your interest in Burk Collins & Company.



Experience

Integrity

Reliability

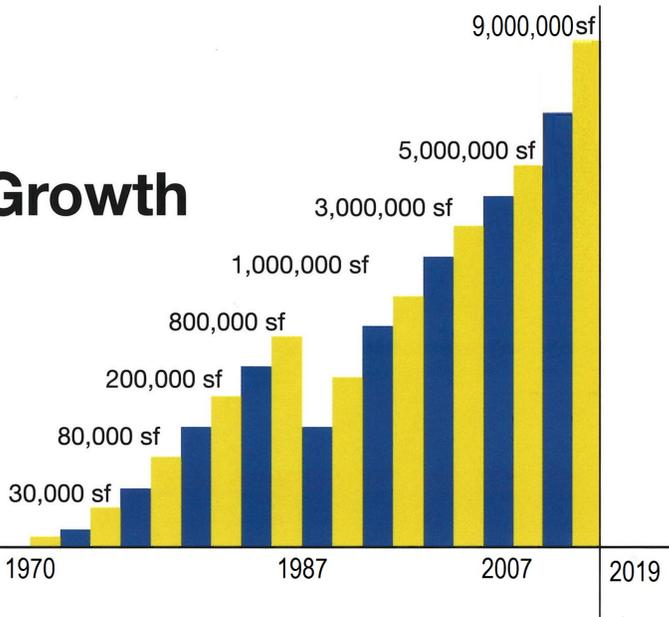
# Burk Collins & Company, Ltd. was founded in 1970 by Jean and

Burk Collins and to this day is a private, family owned and operated business. The hallmarks of both the family and the firm are based on core principles such as trust, integrity and quality.

Both Oklahoma natives, this dynamic husband/wife team know the value of hard work and have achieved great things by sharing a clear, corporate vision.

Starting with luck and a dream, Jean and Burk used their skill and market knowledge to parlay their first project, a small shopping center development, into a successful career that spans four decades and has resulted in more than 9,000,000 square feet of commercial real estate development. Even with these impressive numbers, our relationships that we have built with tenants, financial institutions, partners, vendors and staff is what our company values the most.

## Growth



Mid America Business Park - OKC, OK

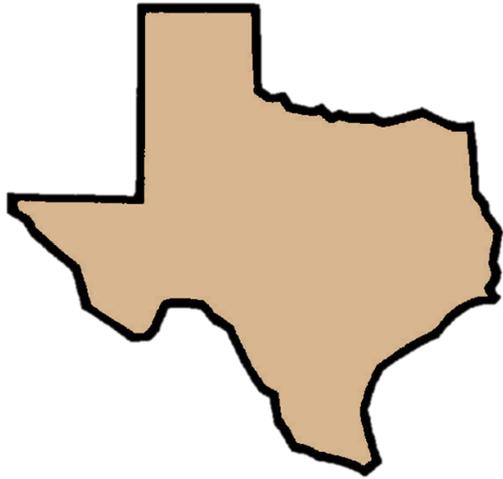
*Retail Shopping*

*Office*

*Warehouse*

*Lifestyle Centers*

*Industrial*



# Specializing in Texas and Oklahoma

Since 1970 Burk Collins & Company has been involved with more than \$3.5 Billion in the development, leasing and management of commercial real estate in Texas and Oklahoma.

## Development and Investment

Our success is no accident. Burk Collins & Company has a strict development formula that anticipates the complex nature of the business and sets each project on a course for success from the very beginning. Our development strategy calls for substantial pre-leasing commitments prior to closing on construction or permanent financing. There is always the presence of risk in any development; however, risk can be addressed by avoiding the speculative market and having a viable exit strategy

## Construction

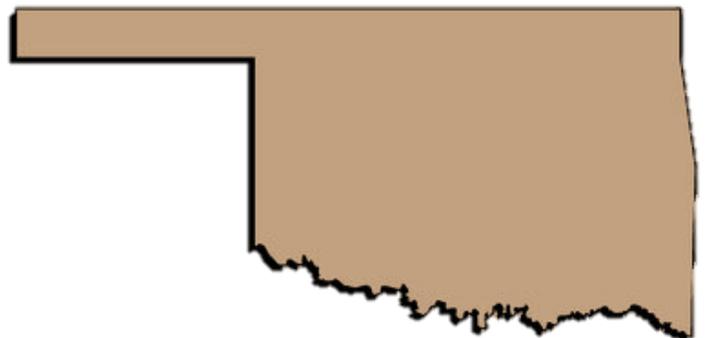
From pushing dirt to final finish-out, Burk Collins & Company builds a quality product that can compete with anything, anywhere. A veteran in-house construction management team is determined to meet opening dates, keep within budget and consider no detail too small.

## Leasing

The success of our properties is all about the quality of our tenants. From office to medical, residential to industrial we know how to fit the right tenant to the proper space and with the best lease.

## Management

Anyone who knows will tell you that the hardest job in the commercial real estate business is property management. Burk Collins & Company believes that a well-managed property is the basic criteria for a well-performing one. We take on this role with special pride and acknowledge the importance of serving our tenants to the best of our ability. The diversity of our portfolio has helped us develop effective protocols and a culture of efficiency.



**Shops at Vineyard Village - Euless, TX**



**Shops at Ardmore- Ardmore, OK**



**Ardmore Commons - Ardmore, OK**



**Market Street at Ardmore- Ardmore, OK**



**Shops at Vineyard Village - Euless, TX**



**Shops at Hurst - Hurst, TX**



**Shops at Moore - Moore, OK**



**Ardmore Commons - Ardmore, OK**



**Shops at Vineyard Village - Euless, TX**



**Penn Park - OKC, OK**





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***BURK COLLINS & CO., LTD.***

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EXCELLENCE  
IN  
SHOPPING CENTERS SUBDIVISIONS WARHOUSES



**817-268-5489**  
**Fax 817-268-2240**

**[www.burkcollinscompany.com](http://www.burkcollinscompany.com)**

# Management Team



Burk & Jean Collins  
Owners and Founders  
[burk@burkcollinscompany.com](mailto:burk@burkcollinscompany.com)

Burk Collins was born and raised in Bromide, Oklahoma. He graduated from Bromide High School in 1960, and married his High School Sweetheart, Jean, that same year. The two moved to Fort Worth, TX where Burk worked in a Foam Rubber Fabricating Company for three years, there he worked up to foreman. Burk Collins was then employed by American Excelsior Company from 1963 – 1970, where he started as a traveling salesman. He later worked his way up to branch manager, and eventually, National Sales Manager, supervising 100 salesmen nationwide.

Burk Collins started his developing business in 1970 and has developed 9,000,000 square feet of Retail, Industrial and Office space. Burk, and wife Jean Collins, own 100% of Burk Collins & Co., Ltd. and develop Shopping Centers in Texas and Oklahoma only.

## Education:

Graduate of Bromide High School, Bromide, OK  
Attended Texas Christian University, Fort Worth, TX

## Honors:

Served on Board of Bank of North Texas  
Served on board of Federal Housing Administration, writing specifications for carpet cushioning Owned and operated Arlington Music Hall  
Member of a National TV Country Music show for 3 years on RFD TV, known as the Johnny High Country Music Show  
Owned country music show for 8 years, known as Burk Collins Country, opening acts for Ray Price, Willie Nelson, Mel Tillis, Gatlin Brothers, Don Williams, Bobby Bare, Bill Anderson, and featured in the Hank Williams Tribute Show



Jimmy Cox  
President  
[jimmy@burkcollinscompany.com](mailto:jimmy@burkcollinscompany.com)

Jimmy attended Angelo State University where he was a member of the Student Athletic Advisory Committee and the Financial Real Estate Organization. He graduated from Angelo State University in 2009 with a double major, earning Bachelors' degrees in Finance with Real Estate and Management.

After graduation, Jimmy accepted a position with Enterprise Holdings Inc, the world's largest transportation solution provider, spanning 85 countries worldwide. Over the next 9+ years, Jimmy held multiple leadership roles across two divisions. He was recognized for his outstanding performance on multiple occasions, receiving awards as a top performer in growth and profitability. In his most recent role with Enterprise Holdings Inc, Jimmy lead a sales team responsible for partnering with businesses headquartered in the Dallas/Fort Worth metroplex to design and implement solutions to meet the ever-changing demands of operating a commercial fleet of vehicles. During his tenure, Jimmy also played roles in site selection, lease negotiation, and property management for company owned real estate.

Jimmy has been brought in as President of Burk Collins & Co., Ltd. to learn the leadership role of the entire company and become the CEO of the company in the future. Burk Collins & Co., Ltd. has been developing for 50 years and Jimmy's employment will continue the Burk Collins & Co. legacy for the future.

Jimmy and Blair have three children, ages 5, 4, and 1. He is an active member of his local church and supports his community coaching youth t-ball, fundraising for the local school, and participating in campaign's for United Way of Dallas and Tarrant County.

Honors:

Varsity baseball team, 2007 College World Series  
3 Year International Council of Shopping Centers Member

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Danny Hooper  
Executive Vice President  
[danny@burkcollinscompany.com](mailto:danny@burkcollinscompany.com)

A 36-year veteran of the commercial construction business, Danny joined Burk Collins & Co., Ltd. in October of 2004. During his employment with Burk Collins & Co., Ltd., Danny has built over 5,000,000 sq. ft. of Shopping Center space. Prior to his employment with Burk Collins & Co., Ltd., Danny began as a contractor and worked his way up the ladder eventually owning his own general construction firm for 10 years. His extensive experience includes ground up construction as well as interior finish-out experience. Danny was the president of TOKA General Contractors.

Danny has been married to Jeanette for 34 years, has 4 children and 5 grandchildren.



Misti West  
Chief Financial Officer  
[Misti@burkcollinscompany.com](mailto:Misti@burkcollinscompany.com)

Receiving her BBA in Accounting from Texas A&M University in 1999, Misti has spent her entire career in real estate with various roles and responsibilities for companies including Trammell Crow Residential, Westdale Asset Management, ING Clarion, CBRE, and TPMC Realty Corporation. She is well versed in financial analysis and accounting for the construction and management of commercial, retail, mixed use, industrial, and residential assets. Misti joined Burk Collins in 2018 and is responsible for the financing and accounting for all real estate assets and holdings as well as the office administration of the Burk Collins' staff.

Misti has been married to Brad for 15 years, has 2 children ages 9 and 11, and 2 dogs. She is an active soccer mom and the biggest fan of her young wannabe rock star drummer!

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Lisa Estrada  
Vice President of Leasing and Brokerage  
[Lisa@burkcollinscompany.com](mailto:Lisa@burkcollinscompany.com)

Lisa started her sales career at the age of 19 and has been licensed in Texas since 1996. She trained under Craig Irwin at the Irwin Realty Group in investment and development and went on to obtain her broker's license in 2000. In 2001 she started her own independent brokerage firm that specialized in site location for national retailers wanting to expand in secondary markets. Lisa assisted national retailers such as Sonic, Aarons Rents, Dollar General, and Just Brakes with all aspects of site locations including plating and zoning. Lisa joined the Burk Collins & Co. team in 2019 to head the Leasing and Brokerage Division.

She believes in working fairly and honestly, never forgetting her fiduciary responsibility to her clients as a licensed real estate broker, at the same time delivering the most up to date, accurate market information. She is proud to report that her 20-year career has produced an outstanding group of colleagues consisting of a large broker network, repeat clients and numerous referrals.

During her real estate career, she has raised two daughters both currently attend the University of North Texas. She has served her community seniors where she has worked in the local Senior Care and Meals On Wheels helping to raise awareness about senior hunger. She has put her real estate experience to good use serving on the Zoning Board of Adjustments and the Planning and Zoning Commission in the City of Decatur Texas. Serving for a total of six years, Chairing the Planning and Zoning Commission for last two years, and working on the committee entailed with overseeing the revisions to the zoning ordinances; upon her resignation she received special recognition from the Mayor for her service.

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Breeanna Gaynor  
Lease Administration – Administrative Assistant  
[Breeanna@burkcollinscompany.com](mailto:Breeanna@burkcollinscompany.com)

Breeanna joined Burk Collins & Co., Ltd. in 2013, with a background in Healthcare Administration. She started with the company as receptionist and AR accountant and quickly excelled in those positions. While being new to the Commercial Real Estate Industry, Breeanna quickly adapted and began playing a key role in facilitating essential day to day tasks. Now, Breeanna serves and a direct assistant to CEO, Burk Collins, and all other Executive Members of the Burk Collins & Co. team. She is also the Lease Analyst and handles all lease related matters.

Breeanna married husband, Calvin, in 2012. The two welcomed their first child, a baby girl, in April 2019.